



# **JANUARY 2005—TOP PRODUCERS**

## **New Listings Taken**

**TEAM TOP PRODUCER—Listing Dollar Volume—Brad Fleming Team**

**TOP PRODUCER—Listing Units—Pat Nimtzt**

**TOP PRODUCER—Listing Dollar Volume—Jo Rogers**

**TOP PRODUCER—Marketing—LaRetta Allen**

**Listing Achievement—2 or More New Listings Taken**

**4 New Listings—Pat Nimtzt, LaRetta Allen**

**3 New Listings—Shirley Williams**

**2 New Listings—Cindy Trahan, Gardner Team, Kathy Dorantes, Ginger Hurley,  
Brad Fleming Team**

## **New Written Sales**

**TEAM TOP PRODUCER—Written Dollar Volume—Brad Fleming Team**

**TOP PRODUCER—Written Sales Units—Pat Nimtzt**

**TOP PRODUCER—Written Sales Dollar Volume—Pat Nimtzt**

**Written Sales Achievement—2 or More New Written Sales**

**8 New Written Sales—Pat Nimtzt**

**6 New Written Sales—Jo Rogers, Brad Fleming Team**

**5 New Written Sales—Shirley Williams**

**4 New Written Sales—Hildie Cooper**

**3 New Written Sales—Gail Willis**

**2 New Written Sales—Judy LaFico, Jean Flewellen, Ginger Hurley, Margaret McCord, Vince  
Chaumont, LaRetta Allen, Ben Hunter, Marlena Berger, Kahn/Stevenson Team**

**Written Sales Achievement—Dollar Volume Over \$300,000**

**\$6,000,000+ - Brad Fleming Team**

**\$2,000,000+ - Pat Nimtzt**

**\$1,000,000+ - Shirley Williams**

**\$500,000+ - Jo Rodger, Ben Hunter, Mary Burrell-Hutchins**

**\$300,000+ - Kahn/Stevenson Team, Vince Chaumont, Gail Willis, Gay Donehoo**

## **Closed Sales Production**

**TOP TEAM PRODUCER—Closed Sales \$ Volume—Brad Fleming Team**

**TOP PRODUCER—Closed Sales Units—Jo Rogers**

**TOP PRODUCER—Closed Sales \$ Volume—Jo Rogers**

*Congratulation on a great January. Our January 2005 sales beat January 2004  
sales by 20%.....way to Survive in 2005*